



Exchange Finance Rates

Effective October 10, 2002

Offered Through:

Harley Davidson Financial Services
(d/b/a Eaglemark Savings Bank)

Alternate Finance Plan

<u>Tier</u>	<u>Rate</u>	<u>Max Term</u>	<u>Motorcycles</u>
AFP1	9.99%	60 months	New with MESP
	11.50%	60 months	New without MESP
AFP2	12.50%	60 months	New with MESP
	13.99%	60 months	New without MESP
AFP3	14.99%	60 months	New with MESP
	16.50%	60 months	New without MESP

Applicants must have a minimum of one year left in service at the time of delivery.

**** Extended warranty and credit life ARE NOT required for loan approval.**

Buells and Sportsters require a 5% down payment.
All other bikes require the larger of 5% or \$1,000 cash down.

Active military must repay by allotment.

Maximum repayment term is 60 months.

Approvals will be contingent upon the applicant receiving a satisfactory C. O. check as well as meeting the standard AFP underwriting criteria.

