

## The Keirsey Temperament Sorter

1. **At a party do you**
  - a. interact with many, including strangers
  - b. interact with a few, known to you
2. **Are you more**
  - a. realistic than speculative
  - b. speculative than realistic
3. **Is it worse to**
  - a. have your "head in the clouds"
  - b. be "in a rut"
4. **Are you more impressed by**
  - a. principles
  - b. emotions
5. **Are you more drawn toward the**
  - a. convincing
  - b. touching
6. **Do you prefer to work**
  - a. to deadlines
  - b. just "whenever"
7. **Do you tend to choose**
  - a. rather carefully
  - b. somewhat impulsively
8. **At parties do you**
  - a. stay late, with increasing energy
  - b. leave early, with decreased energy
9. **Are you more attracted to**
  - a. sensible people
  - b. imaginative people
10. **Are you more interested in**
  - a. what is actual
  - b. what is possible
11. **In judging others are you more swayed by**
  - a. laws than circumstances
  - b. circumstances than laws
12. **In approaching others is your inclination to be somewhat**
  - a. objective
  - b. personal
13. **Are you more**
  - a. punctual
  - b. leisurely
14. **Does it bother you more having things**
  - a. incomplete
  - b. complete
15. **In your social groups do you**
  - a. keep abreast of others' happenings
  - b. get behind on the news
16. **In doing ordinary things are you more likely to**
  - a. do it the usual way
  - b. do it your own way
17. **Writers should**
  - a. "say what they mean and mean what they say"
  - b. express things more by use of analogy
18. **Which appeals to you more**
  - a. consistency of thought
  - b. harmonious human relationships
19. **Are you more comfortable in making**
  - a. logical judgements
  - b. value judgements
20. **Do you want things**
  - a. settled and decided
  - b. unsettled and undecided

**21. Would you say you are more**

- a. serious and determined
- b. easy-going

**22. In phoning do you**

- a. rarely question that it will all be said
- b. rehearse what you'll say

**23. Facts**

- a. "speak for themselves"
- b. illustrate principles

**24. Are visionaries**

- a. somewhat annoying
- b. rather fascinating

**25. Are you more often**

- a. cool-headed
- b. warm-hearted

**26. Is it worse to be**

- a. unjust
- b. merciless

**27. Should one usually let events occur**

- a. by careful selection and choice
- b. randomly and by chance

**28. Do you feel better about**

- a. having purchased
- b. having the option to buy

**29. In company do you**

- a. initiate conversation
- b. wait to be approached

**30. Common sense is**

- a. rarely questionable
- b. frequently questionable

**31. Children often do not**

- a. make themselves useful enough
- b. exercise their fantasy enough

**32. In making decisions do you feel more comfortable with**

- a. standards
- b. feelings

**33. Are you more**

- a. firm than gentle
- b. gentle than firm

**34. Which is more admirable**

- a. the ability to organize and be methodical
- b. the ability to adapt and make do

**35. Do you put more value on the**

- a. definite
- b. open-ended

**36. Does new and non-routine interaction with others**

- a. stimulate and energize you
- b. tax your reserves

**37. Are you more frequently**

- a. a practical sort of person
- b. a fanciful sort of person

**38. Are you more likely to**

- a. see how others are useful
- b. see how others see

**39. Which is more satisfying**

- a. to discuss an issue thoroughly
- b. go arrive at agreement on an issue

**40. Which rules you more**

- a. your head
- b. your heart

**41. Are you more comfortable with work that is**  
a. contracted                      b. done on a casual basis

**42. Do you tend to look for**  
a. the orderly                      b. whatever turns up

**43. Do you prefer**  
a. many friends with brief contact  
b. a few friends with more lengthy contact

**44. Do you go more by**  
a. facts                                  b. principles

**45. Are you more interested in**  
a. production and distribution  
b. design and research

**46. Which is more of a compliment**  
a. "There is a very logical person."  
b. "There is a very sentimental person."

**47. Do you value in yourself more that you are**  
a. unwavering                      b. devoted

**48. Do you more often prefer the**  
a. final and unalterable statement  
b. tentative and preliminary statement

**49. Are you more comfortable**  
a. after a decision                  b. before a decision

**50. Do you**  
a. speak easily and at length with strangers  
b. find little to say to strangers

**51. Are you more likely to trust**  
a. your experience                  b. a hunch

**52. Do you feel**  
a. more practical than ingenious  
b. more ingenious than practical

**53. Which person is more to be complimented**  
a. one of clear reason              b. one of strong feeling

**54. Are you inclined more to be**  
a. fair-minded                      b. sympathetic

**55. Is it preferable mostly to**  
a. make sure things are arranged  
b. just let things happen

**56. In relationships should most things be**  
a. renegotiable                      b. random and circumstantial

**57. When the phone rings do you**  
a. hasten to get to it first  
b. hope someone else will answer

**58. Do you prize more in yourself**  
a. a strong sense of reality  
b. a vivid imagination

**59. Are you drawn more to**  
a. fundamentals                      b. overtones

**60. Which seems the greater error**  
a. to be too passionate  
b. to be too objective

**61. Do you see yourself as basically**

- a. hard-headed
- b. soft-hearted

**62. Which situation appeals to you more**

- a. the structured and scheduled
- b. the unstructured and unscheduled

**63. Are you a person that is more**

- a. routinized than whimsical
- b. whimsical than routinized

**64. Are you more inclined to be**

- a. easy to approach
- b. somewhat reserved

**65. In writings do you prefer**

- a. the more literal
- b. the more figurative

**66. Is it harder for you to**

- a. identify with others
- b. utilize others

**67. Which do you wish more for yourself**

- a. clarity of reason
- b. strength of compassion

**68. Which is the greater fault**

- a. being indiscriminate
- b. being critical

**69. Do you prefer the**

- a. planned event
- b. unplanned event

**70. Do you tend to be more**

- a. deliberate than spontaneous
- b. spontaneous than deliberate