

♦ We're thankful...



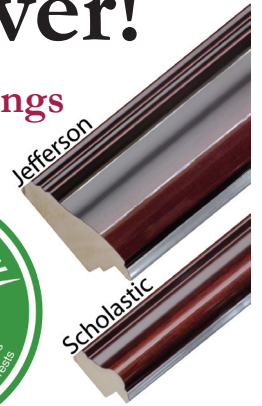
for a *bountiful* supply
of new clients.
Welcome!

- Academy of Dentistry International
Hicksville, OH
- College of Wooster
Wooster, OH
- Grand Canyon University Warehouse
Phoenix, AZ
- ITT Tech
(various locations)
- Jamestown Business College
Jamestown, NY
- Onondaga Community College
Syracuse, NY
- Riverside Community College
Norco, CA
- Tallahassee Community College
Tallahassee, FL
- Truckee Meadows Community College
Reno, NV
- University of Florida, College of
Veterinary Medicine, Gainesville, FL
- University of Laverne College of Law
Ontario, CA
- University of North Texas, Health
Science Center, Fort Worth, TX
- University of Phoenix
(various locations)
- University of Wisconsin
Madison, WI
- Ursuline College
Pepper Pike, OH

We've Struck Silver!

Discover Our New Hardwood Mouldings The Jefferson and The Scholastic

Eureka! Our new diploma frame mouldings are making quite a statement. Both Jefferson and Scholastic feature a rich high-gloss cherry finish with a silver inner bevel. The Jefferson is a wider profile frame, while Scholastic has a slim contour.



Both new mouldings are a perfect choice for schools where diplomas have a silver seal or if silver is a school color. Jefferson and Scholastic are in stock and are already proving quite popular. For more information, contact your



Like all of our hardwood frame selections, these are handcrafted in the U.S.A. from premium, eco-friendly certified hardwoods.

sales rep or Framing Success headquarters at 1-800-200-2044 and join the “silver rush!”

It Pays To Mail Early!

It's worth taking the time to plan for early mailings. The fact is, getting mailings out early results in significantly higher frame sales.

Whether we receive labels *from* you or mail



through you, mailings should occur no later than February for Spring graduations. That's especially true if you have competing frame sellers nearby. So remember... timing is everything when it comes to your frame sales!

Donated Frames Benefit Marine Corps League Honorees

When the Marine Corps calls for assistance, Framing Success answers! Recently, Peter Molin, GM of Manufacturing, was approached by Frank Kildea regarding donation frames for the Marine Corps League.

Frank explained that the frames donated to his North Carolina Detachment would be used for their certificates of support, recognition, and the Eagle Scouts.

We were excited to have the opportunity to support the Marine Corps League and quickly arranged for frames to be custom-made to fit their



various certificates.

When he arrived to pick-up the boxes of donated frames, Frank expressed his gratitude on behalf of the NC Detachment of the Marine Corps League. We are proud to know that their honorees will be able to protect and display their documents in our premium hardwood frames.

We'll be ready to support the Marine Corps League again very soon as their annual "Toys For Tots" campaign is one of several well-deserving programs Framing Success participates in each year.

Do you have enough frame stock for Alumni Weekend, Fall Graduation and December sales? Just let us know if you need additional frames.

Eco-Friendly Idea Fuels Winner!

Thanks to all of you who submitted entries in our eco-friendly idea contest. We received so many great ideas that we couldn't choose just one, so we held a drawing!

Our lucky winner was Richard Miller of Waukesha County Technical College in Wisconsin. Richard emailed; "We take 25 cents off any transaction if students reuse our shopping bags. Sales must warrant the use of a bag, i.e., if they come in to just to buy a pack of gum, we're not giving them



Richard Miller thought this contest was a gas! 25 cents off!"

Richard was "pumped" to hear he had won a \$50 gas card! See our "Green Scene" at right for more creative tips.

♦ Green Scene

Eco-Friendly News & Tips

More Great "Green" Ideas

We received so many terrific responses to our eco-friendly idea contest that we wanted to share them with you. Check out the tips below...

Want to know who won the contest? See the article at the bottom of this page!

- When possible, place purchase orders online. You'll save time and paper!
- Re-use boxes your supplies arrive in for mail orders.
- As authorized, use email to notify students about special sales, grad fairs, etc. This not only saves paper and reduces waste, it saves postage, too!



♦ Framing Success Inc.

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