

“OUR MISSION IS YOUR SECURITY.”

S.I.A. PROTECTIVE SERVICES & INVESTIGATIONS



SECURITY PROPOSAL

880 S. Grove Road
Ypsilanti, Michigan 48198
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Dear Prospective Client

S.I.A. Protective Services and Investigations would like to thank you for taking the time to review our proposal. We take pride in providing you with the maximum standard of service in the security and protection industry. If you have any questions or concerns, please do not hesitate to communicate frequently with myself or any member of S.I.A. Protective Services and Investigations management staff. We look forward to the opportunity to work together to accomplish your security and protection goals. Thank you again for reviewing the S.I.A. Protective Services and Investigations proposal.

Sincerely,

Colonel Amany Tabb
Owner/Operator, S.I.A. Protective Services and Investigations

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INTRODUCTION



Introduction to S.I.A. Background

S.I.A. Protective Services and Investigations is currently operating in Michigan. S.I.A. Protective Services and Investigations is licensed, bonded, and fully insured in the State of Michigan. On behalf of S.I.A. Protective Services and Investigations, its management team, and our security agents, it is our honor to provide you with this proposal package.

The founder of S.I.A. Protective Services and Investigations possessed over 40 years experience in security, investigations, and the protection field. Our management staff, including the founder, has prior working experience with the F.B.I., D.E.A., U.S. Secret Service, and numerous state and local law enforcement agencies across the United States and are currently networking with several international agencies as well.

S.I.A. Protective Services and Investigations employ highly trained and professionally dedicated officers and private detectives to service this market in the following areas:

- **Security Consulting**: Consulting services offered in a variety of specialized areas
- **Threat Examination**: Analysis of potential exposure and advise how to minimize exposure
- **Product Relocation**: Reduce shrinkage and inventory loss
- **Manufacturing**: Detect, deter, and report incidents which violate company policy and the law
- **High Rise Commercial Property**: Access control, public relations, and traffic control
- **Executive Protection**: In the professional and personal aspects of the executive's life
- **Special Events**: Which require a large number of officers for short periods of time
- **Communications Hotline**: Multilingual data accumulation and reporting
- **Investigations**: Workers Compensation Insurance Fraud, theft, and others

SCOPE OF WORK



S.I.A. provides the following services for your convenience:

- Employs prior law enforcement, military, and / or seasoned agents, with special firearms training
- Armed or unarmed, uniformed, or S.I.A. Para-Military Agents at the same hourly rate for your property
- Our upper management will oversee your property, at no additional cost to you, for one month or longer
- Monthly management staff meetings to discuss strategies, policies, and procedure changes and implement them swiftly to your security team
- 24-hour communications and a Special Operations Response Team for any threatening situation (disgruntled employees or non-employee threats made against you and / or your staff)
- Investigative work needed by you and up to 2 hours free court time after the investigation is complete
- Replacement of any field agent after being notified of a problem or emergency within 30 minutes at the management's discretion
- **Provide services for a 30-day trial basis before you commit to a contract**

S.I.A. Agent Recruiting Guidelines

S.I.A. Protective Services and Investigations applies traditional recruiting procedures, which attract quality applicants from diverse fields, through colleges, employee referrals, seminars, newspaper advertising, brochures, and trade shows. Each employee or trainee must undergo criminal background check, fingerprinting, and a S.I.A. Protective Services and Investigations pre-employment screening before being hired with S.I.A. Protective Services and Investigations. Each employee must participate in an annual training which involves state laws, patrol techniques, and self defense. S.I.A. Protective Services and Investigations owner Amany Tabb is personally in charge of verifying that each agent possessing a firearm passes all state and S.I.A. Protective Services and Investigations special weapons safety certifications courses before being authorized to carry a firearm. S.I.A. Protective Services and Investigations' staff board are all N.R.A. certified firearms instructors.

Specializing In:

- Apartment Complexes
- Construction Sites
- Hotels
- Entertainment Facilities
- High-Risk Environments
- Security Consulting
- Investigations
- High-Rise Commercial Property
- Executive Protection
- Special Events
- CCW Classes
- Communications Hotline

Training and Uniforms

S.I.A. Protective Services and Investigations Training

S.I.A. Protective Services and Investigations has implemented a three-fold training program that is hard to beat

1. An audio-visual training system developed by qualified security officers
2. A self-paced, computer based training program developed by S.I.A. experts
3. A peer / supervisor facilitated field training program for all new security officers

S.I.A. Protective Services and Investigations Uniforms

- Military / BDU style hat
- Military / BDU style shirt
- Military / BDU style tactical vest
- Military / BDU style pants with pockets
- Military / BDU style boots with pants bloused
- Military / BDU firearms
- Bullet-Resistant vest armor
- Plain clothes division for investigations and executive protection details
- Uniforms tailored for individual situations or client preference



PRICING INFORMATION



S.I.A. Protective Services and Investigations Fees

All Options Include:

- Special Response Team Escort
- 50% off all investigations needed for your property
- 30-Day Trial service pending contract agreement

Holiday Rates Apply for the Following Holidays:

New Year's Eve
Christmas Eve
Thanksgiving Day
Labor Day
Easter

New Year's Day
Christmas Day
Memorial Day
Independence Day (July 4th)

All Quoted Rates Include :

Payroll Costs
Employee Screening
Training
Management Visits
Insurance
Patrol Vehicle Maintenance
Preparation of Court Documents for Testimony

Payroll Taxes
Background Investigations
Direct Supervision
Uniforms
Professional Reports
Administrative Oversight

INVOICES ARE PROVIDED WEEKLY FOR YOUR CONVENIENCE

PAYMENT TERMS OUR OUTLINED IN FINAL CONTRACT



S.I.A. Partial Local Reference List

Anderson Villas

204 S. Harris

Ypsilanti, Michigan 48198

(734) 482-5400

Dover Place Town Houses

440 Villa Drive

Ypsilanti, Michigan 48198

(734) 485-7900

Harbour Club, Ltd.

4900 Denton Road

Belleville, Michigan 48111

(734) 699-2800 - Terry

Lexington Club

2224 Golfside Road

Ypsilanti, Michigan 48197

(734) 528-3064

Maplewood Apartments

1450 Chestnut Drive

Ypsilanti, Michigan 48197

(734) 434-1720

Red Lobster

2420 Carpenter Road

Ann Arbor, Michigan 48108

(734) 971-4412

Riverrain Apartments

1130 Huron River Drive

Ypsilanti, Michigan 48197

(734) 487-9511 - Carol

Bryn Mawr Apartments

2277 S. Grove Road

Ypsilanti, Michigan 48198

(734) 483-2332 - Brenda

Ford Lake Landing

8753 Spinnaker Way

Ypsilanti, Michigan 48197

(734) 487-7100

Hickory Ridge Villas

1115 S. Harris #2

Ypsilanti, Michigan 48198

(734) 480-0700

McKinley at Evergreen

3089 Woodland Hills Drive

Ann Arbor, Michigan 48108

(734) 971-2132

Oakwood Park Apartments

1712 Timberidge Road

Ypsilanti, Michigan 48198

(734) 482-1200 - Tonya

Ridgewood Apartment

4141 Green Meadows

Ypsilanti, Michigan 48197

(734) 971-0635

Riverside Manor

159 S. Grove Road

Ypsilanti, Michigan 48198

(734) 482-4002



Benefits of S.I.A. Security

- 1.) THE MAJORITY OF S.I.A. SECURITY SERVICES AND INVESTIGATIONS SECURITY STAFF CONSIST OF FORMER MILITARY AND POLICE OFFICERS.

WE HAVE QUARTLY TRAINING FOR ALL OF OUR SECURITY PATROL OFFICERS PRESENTED BY LOCAL POLICE OFFICERS AND MARTIAL ARTS SPECIALISTS. TRAINING CONSISTS OF MANY ASPECTS OF LAW ENFORCEMENT TRAINING INCLUDING BUT NOT LIMITED TO CHEMICAL, FIREARMS, MARTIAL ARTS, AND HANDCUFF TRAINING. THIS PROVIDES PROPERTIES AND THEIR RESIDENTS A SAFE AND SECURE FEELING WITH S. I. A. SECURITY SERVICES AND INVESTIGATION.

- 2.) WE DO NOT REQUIRE A WRITTEN CONTRACT BUT CAN, IF NECESSARY. WE FEEL THAT IF A PROPERTY IS NOT FULLY SATISFIED WITH OUR SECURITY PROGRAM, THEY SHOULD NOT BE BOUND BY A CONTRACT. WE ARE CONFIDENT IN OUR ABILITIES TO PROVIDE YOU AND YOUR RESIDENTS WITH THE BEST SECURITY POSSIBLE.

- 3.) IF YOU SHOULD WANT A ONE YEAR OR MORE FULL TIME CONTRACT WITH S.I.A. SECURITY SERVICES AND INVESTIGATIONS, WE WILL PROVIDE A FULLY MOUNTED SURVEILLANCE CAMERA IN ONE OF THE PATROL CARS PROVIDED TO YOU FREE OF CHARGE. WE FEEL THAT THIS IS A WONDERFUL WAY FOR YOU TO MONITOR NOT ONLY THE INCIDENTS THAT GO ON WITHIN YOUR PROPERTY, BUT ALSO S.I.A. SECURITY SERVICES AND INVESTIGATIONS SECURITY'S RESPONSE AND REACTION. CAMERAS LIKE THIS HAVE SOLVED MANY PROBLEMS FOR OUR CLIENTS. WE HOPE IT WILL FOR YOU WAS WELL.

- 4.) IF YOUR PROPERTY IS NOT FULLY SATISFIED WITH OUR SECURITY WITHIN THE FIRST 30 DAYS AND DECIDES TO RELEASE S.I.A. SECURITY SERVICES AND INVESTIGATIONS OF THE DUTY TO SECURE YOUR PROPERTY, WE WILL FULLY REFUND YOU THE MONTHLY PATROL CAR FEES. WE FEEL THAT WE WILL PROVIDE YOU AND YOUR RESIDENTS WITH THE BEST SECURITY POSSIBLE AND IF WE FALL SHORT ON OUR MISSION, WE FEEL THAT WE OWE YOU SOMETHING IN RETURN. **TO DATE WE HAVE NEVER NEEDED TO ENFORCE THIS POLICY.**

- 5.) IN THE FIRST TWO WEEKS OF S.I.A. SECURITY SERVICES AND INVESTIGATIONS SECURING YOUR PROPERTY AND RESIDENTS, WE WILL ONLY ALLOW EXPERIENCED, SENIOR SECURITY OFFICERS TO SECURE THE PROPERTY. THIS SERVES TWO MAJOR PURPOSES:

- 1.) IT ALLOWS S.I.A. SECURITY SERVICES AND INVESTIGATIONS TO GET A PULSE ON THE COMMUNITY IN A DIRECT WAY THROUGH OUR SENIOR SECURITY AND MANAGEMENT STAFF.

Benefits of S.I.A. Security *(continued)*

- 2.) IT SAVES YOU AND YOUR MANAGEMENT TEAM TIME AND ENERGY OF REFAMILIARIZING OUR SECURITY STAFF OF YOUR PROPERTY.
- 6.) S.I.A. SECURITY SERVICES AND INVESTIGATIONS PROVIDES PROPERTY MANAGERS AND THEIR RESIDENTS WITH A 7 DAY A WEEK, 12 HOURS PER DAY, CONVENIENT DISPATCH NUMBER. FROM 6:00PM - 6:00AM YOU AND YOUR RESIDENTS CAN CALL THE DISPATCH NUMBER AND ONE OF OUR SENIOR SECURITY OFFICERS WILL REACT AND RESPOND IN MINUTES. A VERY IMPORTANT DETAIL TO THIS BENEFIT IS THAT S.I.A. SECURITY SERVICES AND INVESTIGATIONS WILL RESPOND TO THIS CALL EVEN IF WE ARE NOT PATROLLING YOUR PROPERTY FOR THAT EVENING. WE WANT YOU AND YOUR RESIDENTS TO FEEL SAFE AND SECURE AT ALL TIMES, EVEN WHEN WE ARE NOT ON PATRO DUTY. ANOTHER WAY THAT THE DISPATCH NUMBER HAS WORKED WELL FOR OUR CLIENTS IS WHEN A RESIDENT MAY HAVE INFORMATION ON ILLEGAL ACTIVITY BUT MAY WANT TO REMAIN ANONYMOUS. IN SUCH CASES, THE RESIDENT COULD SIMPLY CALL THE DISPATCH NUMBER AND TELL US OF THE ACTIVITY, AND WE WOULD HANDLE THE SITUATION AND FOLLOW THE PROPER PROTOCOL WITHOUT EVER REVEALING THE IDENTIFY OF THE CALLER.
- 7.) AT S.I.A. SECURITY SERVICES AND INVESTIGATIONS, WE STRONGLY BELIEVE THAT IF THERE WAS NO ONE TO GOVERN PEOPLE, THAT THERE WOULD BE TOTAL CHAOS AND ANARCHY. FOR THIS REASON, WE HAVE IMPLEMENTED WHAT WE CALL *SPECIAL PATROL AGENT CHECKS (SPA)*. THIS IS AN INDIVIDUAL OR INDIVIDUALS WHO, OFTEN TIME ARE THE OWNERS OR SENIOR SECURITY OFFICERS THAT WILL RANDOMLY GO TO S.I.A. SECURITY SERVICES AND INVESTIGATIONS PROPERTIES 2-3 TIMES PER WEEK AND ENSURE THAT PATROL OFFICERS ARE DOING A PROPER AND EFFICIENT PATROL OF YOUR PROPERTY. S.I.A. SECURITY SERVICES AND INVESTIGATIONS BELIEVES THAT IT HIRES AND TRAINS THE BEST SECURITY GUARDS IN THE INDUSTRY, BUT HOW COULD WE BOAST OF SUCH GREAT SECURITY GUARDS IF WE DO NOT MAKE AN EFFORT TO INVESTIGATE SUCH FACTS? WE BELIEVE THAT THE MOST IMPORTANT CLIENT IS THE ONE THAT WE ALREADY HAVE SO WE FEEL THAT SUCH A PROGRAM WILL ASSURE BOTH YOU AND S.I.A. SECURITY SERVICES AND INVESTIGATIONS THAT WE TRULY DO HAVE THE BEST.
- 8.) S.I.A. SECURITY SERVICES AND INVESTIGATIONS IS A LOCAL SECURITY COMPANY. OUR HEADQUARTERS ARE LOCATED AT 880 S. GROVE ROAD IN YPSILANTI. OUR OFFICES ARE LOCATED IN THE LAKE POINT OFFICE CENTER. WHY IS THIS IMPORTANT TO YOU? ALTHOUGH WE ARE FIRM BELIEVERS OF SUPPORTING THE GROWTH OF ONE'S COMMUNITY, WE DO NOT FEEL THAT ALONE SHOULD BE THE DECIDING FACTOR IN PICKING YOUR SECURITY COMPANY. IF YOU SHOULD PICK AN OUT OF AREA

Benefits of S.I.A. Security *(continued)*

SECURITY COMPANY, WHAT SHOULD HAPPEN IF THEY BECOME SICK OR INJURED ON THE JOB? HOW QUICKLY WILL THEY BE REPLACED? CAN THEIR SHIFT BE COVERED ON THE DAY OR EVENING OF THE EVENT? CAN RECRUITERS BE CALLED TO BACK UP THE SECURITY IN CASE OF RIOTING OR SUCH CHALLENGING EVENTS? WHEN THE BLACKOUT OCCURRED A COUPLE OF YEARS AGO, ALL OF OUR PROPERTIES WANTED DOUBLE OR TRIPLE COVERAGE WITH LITTLE OR NO NOTICE. S.I.A. SECURITY SERVICES AND INVESTIGATIONS RESPONDED IN ALL CASES IN LESS THAN AN HOUR, AND IN MOST CASES, IN JUST MINUTES. WE ATTRIBUTE THAT TO A COUPLE OF THINGS. FIRST, OUR SECURITY GUARDS REALIZE OUR COMPANY BELIEVES IN REACTING AND RESPONDING, OUR NEIGHBORS NEED US AND WE COME RUNNING AND SECOND, WE ARE A LOCAL COMPANY. WE HIGHLY RECOMMEND A LOCAL COMPANY.

- 9.) WE AS A COMPANY MADE A COMMITMENT TO OURSELVES AND OUR CLIENTS THAT WE WILL PROVIDE THE BEST SECURITY WE CAN AND IN DOING SO, IT INCLUDES PAYING OUR STAFF MORE THAN A MEDIOCRE WAGE. HOW DOES THIS BENEFIT YOU? WE THINK THAT IF WE PROPERLY HIRE, TRAIN, AND PAY QUALITY SECURITY IT WILL BE A REFLECTION OF OUR SERVICE. FOR YEARS WE'VE HEARD PEOPLE MENTION THAT DOCTORS, POLICE OFFICERS, FIREFIGHTERS, AND TEACHERS ARE UNDERPAID AND AT TIMES THEIR PERFORMANCE MAY SUFFER BECAUSE OF THAT. WE WANT OUR SECURITY OFFICERS TO BE MORE THAN BODIES IN UNIFORMS. YOU CAN FEEL CONFIDENT THAT S.I.A. SECURITY SERVICES AND INVESTIGATIONS HIRES AND TRAINS ONLY THE BEST AND IT WILL SHOW IN OUR PERFORMANCE FOR YOUR PROPERTY AND YOUR RESIDENTS.
- 10.) WE HAVE ALL HEARD THAT IT IS NOT THE QUANTITY, IT'S THE QUALITY. PART OF S.I.A. SECURITY SERVICES AND INVESTIGATIONS' COMMITMENT TO YOU IS TO GIVE THE BEST EFFORT TO SECURE YOUR PROPERTY AND YOUR RESIDENTS AS POSSIBLE. WE WILL NEVER ATTEMPT TO BE THE BIGGEST, BUT WILL, AT ALL COST, STRIVE TO BE THE BEST.