



Hawaiian Eye CENTER

"Life has never looked better!"

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March 18, 2004

Dear Sir or Madam:

I am pleased to have this opportunity to introduce you to a recent Hawaiian Eye Center employee, John Kirkpatrick. Mr. Kirkpatrick joined Hawaiian Eye Center on March 24, 1998 in our Business Office. He worked as a Patient Services Representative and Clerk in that position until I recruited him to work as our company's Buyer in November 1999. He worked in this position until March 18, 2004. I found Mr. Kirkpatrick to be a very reliable, conscientious employee who consistently conducted himself with the highest integrity. This was most appreciated by our Company since we had had the unfortunate experience of discovering that a vendor had compromised a previous Buyer. We subsequently developed new purchasing policies and procedures that were then implemented by Mr. Kirkpatrick. Mr. Kirkpatrick was responsible for identifying the most cost-effective vendors for over \$400,000 worth of medical and surgical supplies, drugs, and office supplies annually. He then ordered the requested inventory from these sources. His careful shopping helped us to save many thousands of dollars every year! In fact, I would say that John more than paid for his position with our Company in the savings that he achieved!

Mr. Kirkpatrick got along well with his co-workers, vendors and myself as his supervisor. He is very dependable. I don't recall him ever missing work for being sick. He typically schedules vacation with me far in advance of the actual dates and makes sure that most of his responsibilities are completed before he goes so as not to impose on others. Mr. Kirkpatrick brought a lot of initiative to his work devising ways to organize his vendor lists and purchases to make for more efficiency when reordering. He uses these resources to accurately value the Company's year-end inventory.

I trust that Mr. Kirkpatrick will do a great job for any position for which he may be qualified. Please give me a call if I can be of any further assistance to you.

Sincerely,

Neil Allen, M.H.A.
Administrator