

Willis Lumber Company, Inc.

P.O. Box 84 - 545 Millikan Avenue, Washington Court House, Ohio 43160
 PH: 740-335-2601 TOLL FREE: 1-800-FINE-LBR (800-346-3527) FAX: 740-335-5757

Fine Hardwoods Since 1887
 3 NOVEMBER 2004

APITONG-KERUING FLOORING

KERUING is a hard, long-wearing durable Asian hardwood and is stronger than White Oak in most properties. It is almost clear and free of natural defects. It serves equally well as **exterior truck flooring, industrial flooring and ship decking** where strength, wear and decay-resistance are important. **KERUING** comes only in random lengths from 6 to 20 ft. It is not available in specified lengths.

AVAILABLE ONLY IN SHIPLAP PATTERN	WEIGHT PER LN.FT.	LESS THAN 300 LN.FT.	PRICE PER LINEAL FOOT	
			300 - 2499 LN.FT.	2500 LN.FT.
6/4 X 8" (1-5/16" X 7" FACE)	3.5 LBS.	\$3.08	\$2.80	\$2.58
6/4 X 6" (1-5/16" X 5" FACE)	2.6 LBS.	\$2.19	\$1.99	\$1.81

ALSO AVAILABLE FOR HEAVY DUTY TRUCK FLOORING		
PRICE PER LINEAL FOOT	LESS THAN	200 LN. FT.
ROUGH PLANKS (4 LBS. PER LN.FT.)	200 LN.FT.	& UP
FULL 2" X 6" X RL APITONG KERUING	\$4.68	\$4.25

All prices quoted are F.O.B. Washington C.H., Ohio TERMS: Net Due on pick up or in advance of shipment.
 Phone us for a quote on your truck floor of APITONG KERUING.

TOLL FREE: 1-800-FINE-LBR OR 1-800-346-3527

APITONG-KERUING TRUCK AND TRAILER FLOORING

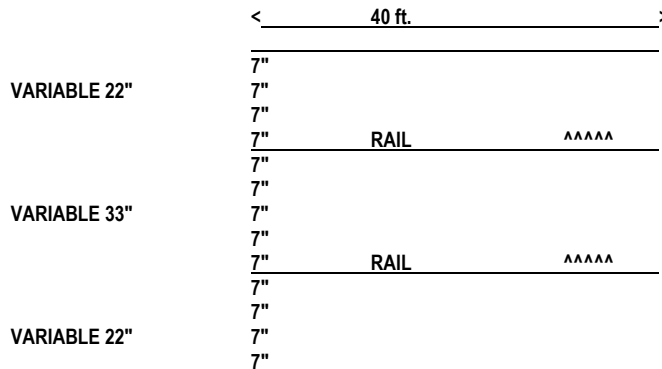
MECHANICAL STRENGTH OF APITONG LUMBER COMPARED WITH WHITE OAK LUMBER (12% M.C.)

SPECIES	STATIC BENDING				COMP PAR TO GRAIN			HARDNESS	
	Oven Dry	Prop Limi	Modulus Rupture	Modul Elast	Prop Limi	Max Crush	Comp Perp	Side	End
APITONG	.79	9,740	17,430	3,000	6,060	8,720	1,130	1,320	1,580
WHITE OAK	.68	8,200	15,000	1,780	4,760	7,440	1,320	1,360	1,520

APITONG IS AVAILABLE ONLY IN RANDOM LENGTHS...DO NOT ASK FOR SPECIFIED LENGTHS AS WE CAN'T SUPPLY THEM.

ESTIMATING REQUIREMENTS OF 1 5/16" STOCK

The following example will allow you to estimate the necessary amount of APITONG-KERUING for your trailer. Remember, APITONG comes in a shiplap pattern, its thickness is 1-5/16" and we carry only a 7" width, random length. If you phone us with size and specifications on your trailer we will figure the cost of Apitong Keruing needed to re-floor your trailer.



NOTE: IF CROSS MEMBERS ARE ANYTHING OTHER THAN 12" CENTERS, ADD 5% TO THE AMOUNT OF LINEAL FOOT FOR WASTE FACTOR.

SEVERAL OF THE BOARDS MAY NEED TO BE RIPPED WITH CARBIDE SAWS TO MAKE EXACT WIDTHS TO FIT SPACES. WE DO NOT DO ANY MILLING ON APITONG.

7" FACE WIDTHS	13 PIECES OF 40' LENGTH TRAILER	= 520 LN. FT.	@ \$2.39	= \$1242.80
7" FACE WIDTHS	13 PIECES OF 42' LENGTH TRAILER	= 546 LN. FT.	@ \$2.39	= \$1304.94
7" FACE WIDTHS	13 PIECES OF 45' LENGTH TRAILER	= 585 LN. FT.	@ \$2.39	= \$1398.15

CALL TOLL FREE: 1-800-346-3527

LUMBER TURNING STOCK

PRICED PER LN.FT.

2 X 2	ASH	.....	\$1.59
2 X 2	BASSWOOD	.....	\$1.55
2 X 2	CHERRY	.....	\$4.07
2 X 2	HARD MAPLE	.....	\$2.44
2 X 2	H. MAHOGANY	.....	\$3.69
2 X 2	RED OAK	.....	\$2.36
2 X 2	WHITE OAK	.....	\$2.65
2 X 2	WHITE PINE	.....	\$1.15
2 X 2	POPLAR	.....	\$1.21
2 X 2	WALNUT	.....	\$3.45
3 X 3	ASH	.....A.D.	\$4.80
3 X 3	H. MAHOGANY	.....	\$5.40